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Department of East Asian Studies



Bid Invitation

- for external lecturers -

The Chair of *East Asian Economy and Society* (EcoS) at the University of Vienna's Department of East Asian Studies is looking for an **external lecturer** for the course on **Intercultural negotiation patterns** (type VO - Vorlesung, 4 ECTS, 2 SSt.) starting from summer term 2018. This course is part of module 4 *East Asian Society* in the curriculum of the MA programme *EcoS*, as well as the extension curriculum *Intercultural Skills East Asia*. For more information please see <http://tinyurl.com/EcoS-curriculum-ENG> and <http://ecos.univie.ac.at>.

The course is offered in both summer and winter semester for students who expect to perform managerial or diplomatic functions in their future careers. Its key objective is to equip students with the knowledge and basic skills required to conduct, manage and analyze negotiation processes. A special focus lies on culturally diverse approaches to negotiations.

If you are interested and see yourself apt for teaching at our Chair, please send your application to ecos@univie.ac.at until November 22, 2017 and include the following attachments:

- Curriculum Vitae, including a list of publications
- Proof of qualification for teaching MA-level
- Course outline (maximum 3 pages)

We are looking forward to receiving your application.